
Alphabet

Q1 2025 Earnings

April 24, 2025

Note About Forward-Looking Statements and Non-GAAP Financial Measures

This presentation may contain forward-looking statements regarding our business, operations, and financial performance. Such statements are based on current expectations and assumptions that are subject to a number of risks and uncertainties. Actual results could differ materially. Please refer to our Forms 10-K and 10-Q, including the risk factors. We undertake no obligation to update any forward-looking statement, except as required by law. Given these risk and uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements.

We present both GAAP and non-GAAP financial measures in this presentation. A reconciliation of non-GAAP to GAAP measures is included in this presentation and in the most recent earnings press release, which is distributed and available to the public through our Investor Relations website located at abc.xyz/investor.

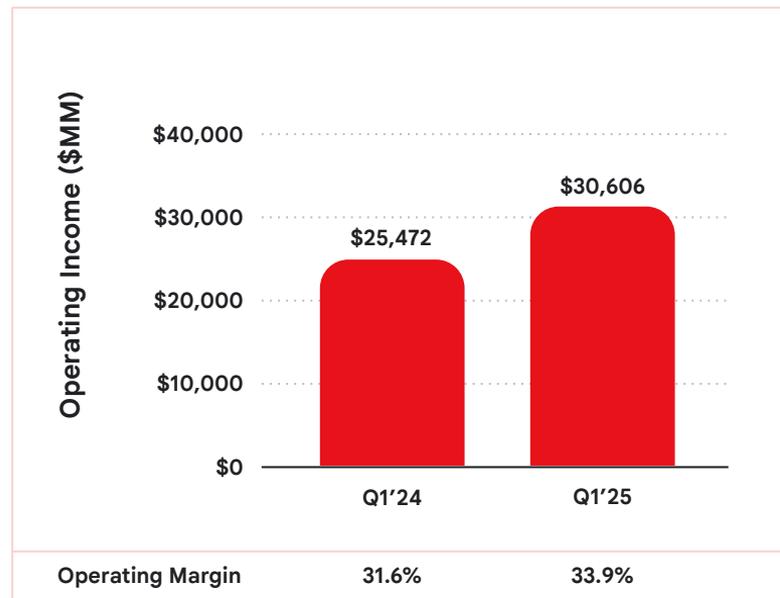
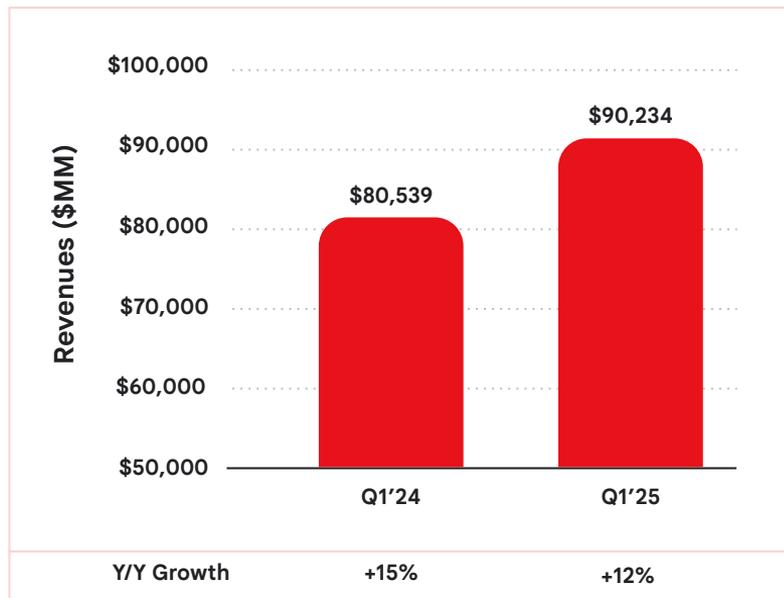
Alphabet Income Statement

in Millions, except Percentages and EPS; unaudited

	Q1'24	Q1'25	Y/Y
Revenues	\$80,539	\$90,234	12%
Costs and Expenses:			
Cost of Revenues	33,712	36,361	8%
Research and Development	11,903	13,556	14%
Sales and Marketing	6,426	6,172	-4%
General and Administrative	3,026	3,539	17%
Total Costs and Expenses	55,067	59,628	8%
Income from operations	25,472	30,606	20%
Other income (expense), net	2,843	11,183	293%
Income before income taxes	28,315	41,789	48%
Provision for income taxes	4,653	7,249	56%
Net income	\$23,662	\$34,540	46%
Diluted EPS	\$1.89	\$2.81	49%

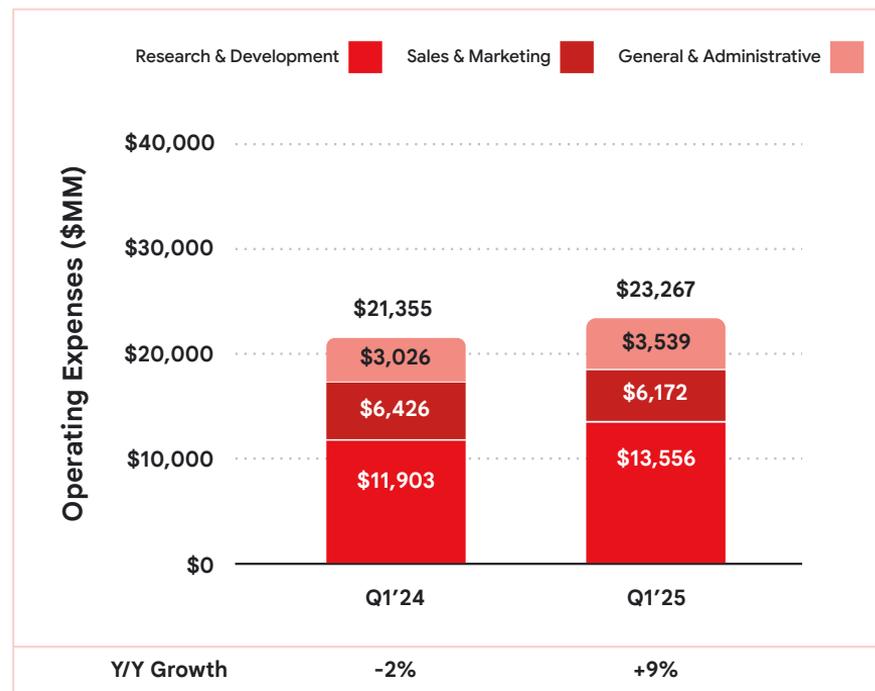
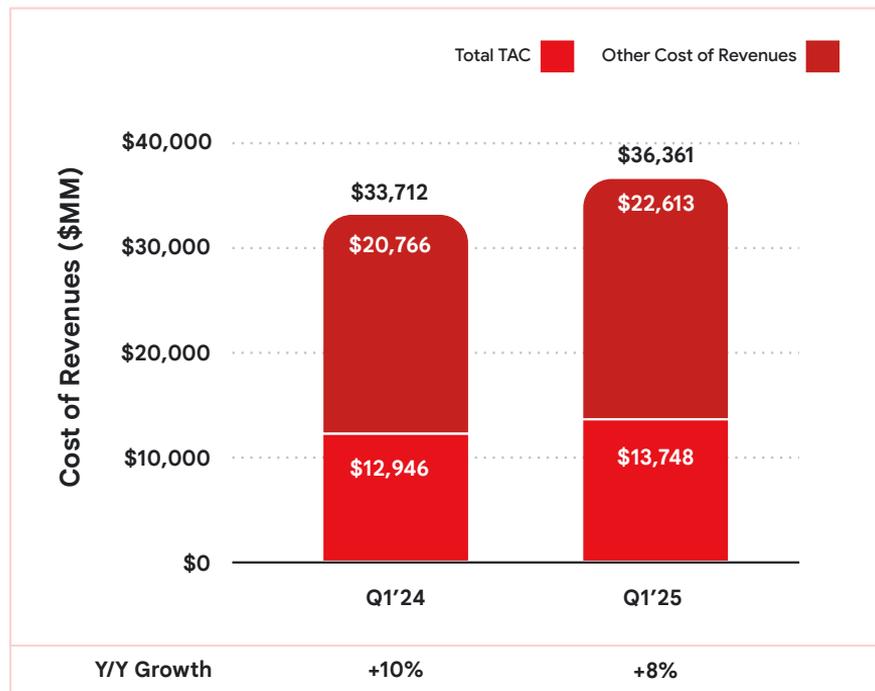
Alphabet Revenues and Operating Income

in Millions, except Percentages; unaudited



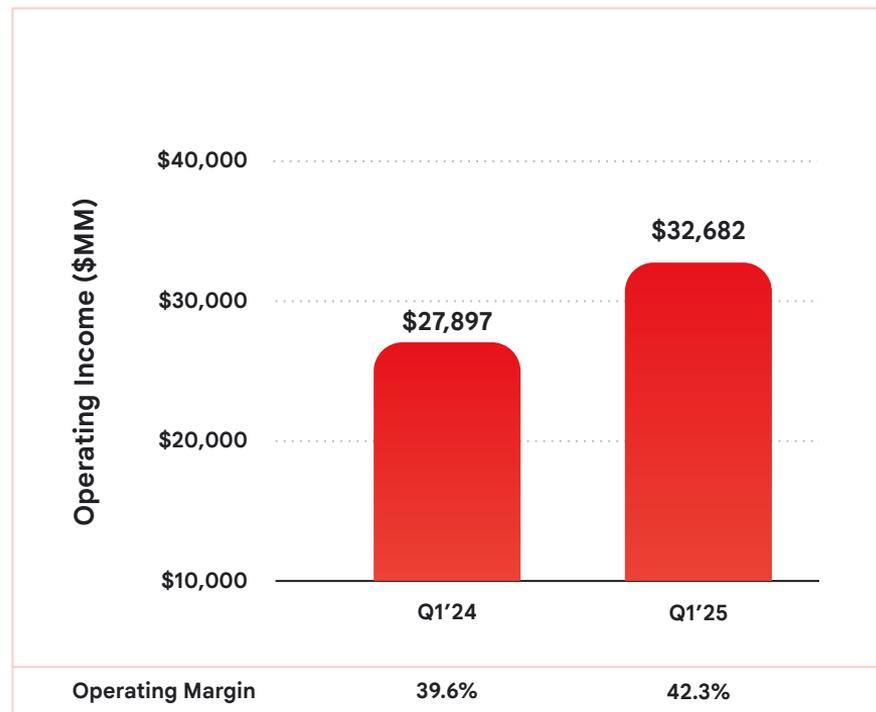
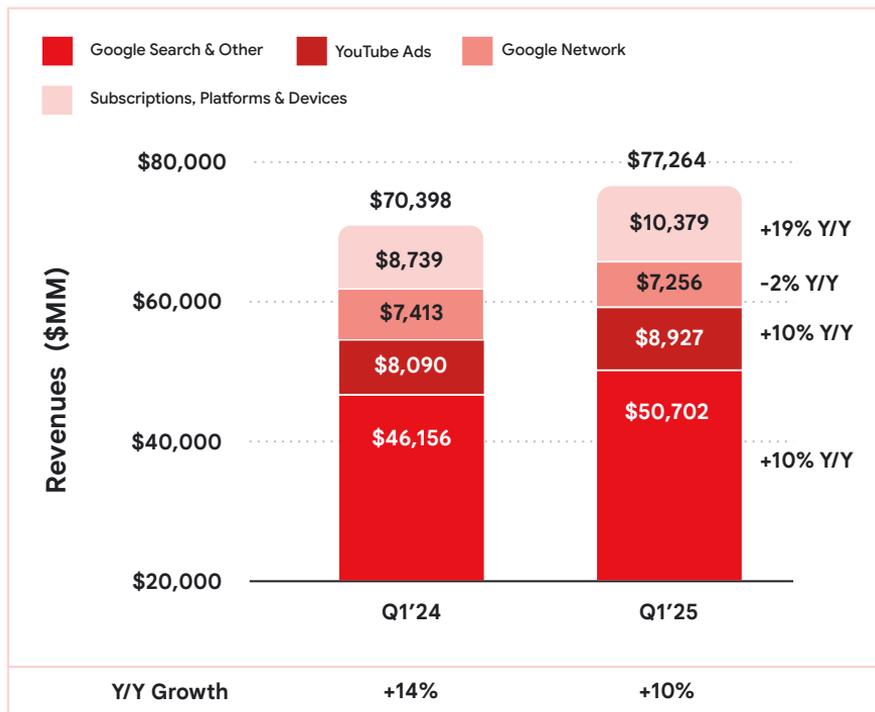
Alphabet Cost of Revenues and Operating Expenses

in Millions, except Percentages; unaudited



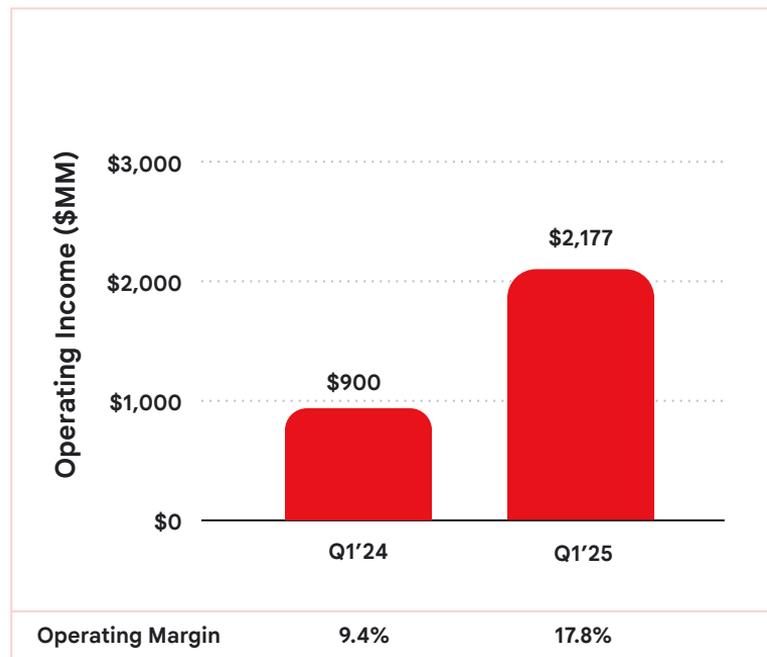
Google Services Revenues and Operating Income

in Millions, except Percentages; unaudited



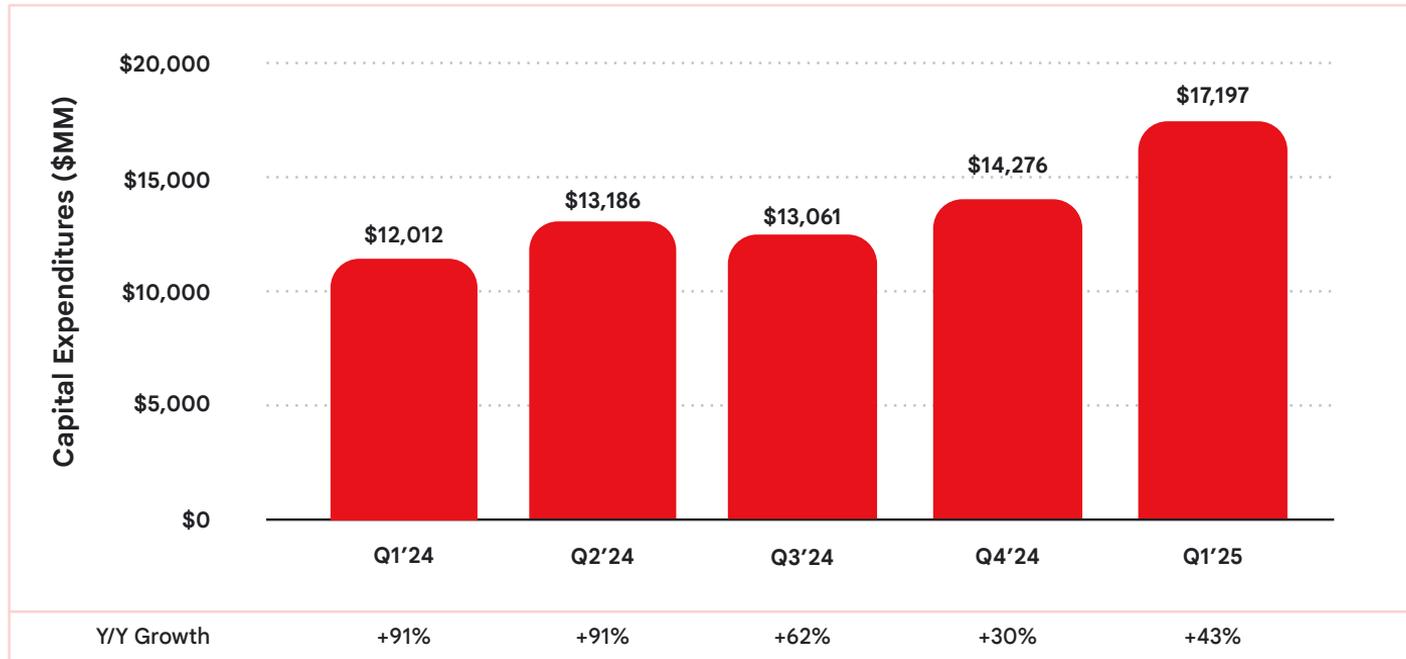
Google Cloud Revenues and Operating Income

in Millions, except Percentages; unaudited



Alphabet Capital Expenditures

in Millions, except Percentages; unaudited



Trailing Twelve Months Free Cash Flow*

in Millions, except Percentages; unaudited

	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25		Q1'25 Y/Y
Net cash provided by operating activities	28,848	26,640	30,698	39,113	36,150		25%
Purchases of property and equipment	(12,012)	(13,186)	(13,061)	(14,276)	(17,197)		43%
Free Cash Flow	\$16,836	\$13,454	\$17,637	\$24,837	\$18,953		13%
Trailing Twelve Months Free Cash Flow	\$69,111	\$60,787	\$55,823	\$72,764	\$74,881		8%

*Non-GAAP measure. See following slide for reconciliation of GAAP to Non-GAAP measures

Reconciliation from GAAP Net Cash Provided by Operating Activities to Non-GAAP Free Cash Flow

We provide non-GAAP free cash flow for the current quarter and trailing twelve months (“TTM”) because it is a liquidity measure that provides useful information to management and investors about the amount of cash generated by the business that can be used for strategic opportunities, including investing in our business and acquisitions, and to strengthen our balance sheet.

- Free cash flow: We define free cash flow as net cash provided by operating activities less capital expenditures.
- TTM free cash flow: We define trailing twelve months free cash flow as net cash provided by operating activities less capital expenditures for the most recent twelve consecutive months.

Reconciliation of GAAP to Non-GAAP Financial Information								
<i>in millions; unaudited</i>	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25
Net cash provided from operating activities	28,666	30,656	18,915	28,848	26,640	30,698	39,113	36,150
less: purchases of property and equipment	(6,888)	(8,055)	(11,019)	(12,012)	(13,186)	(13,061)	(14,276)	(17,197)
Free Cash Flow	21,778	22,601	7,896	16,836	13,454	17,637	24,837	18,953
Net cash provided from operating activities - TTM				107,085	105,059	105,101	125,299	132,601
less: purchases of property and equipment - TTM				(37,974)	(44,272)	(49,278)	(52,535)	(57,720)
Free Cash Flow - TTM				69,111	60,787	55,823	72,764	74,881

*TTM = Trailing Twelve Months