Alphabet Announces Third Quarter 2015 Results of Google

- Revenues of \$18.7 billion and revenue growth of 13% year over year; constant currency revenue growth of 21% year over year
- Substantial growth of mobile search revenue, complemented by contributions from YouTube and Programmatic Advertising
- GAAP and non-GAAP operating income of \$4.7 billion and \$6.1 billion, respectively
- GAAP and non-GAAP diluted EPS of \$5.73 and \$7.35, respectively
- Strong operating cash flow of \$6.0 billion

MOUNTAIN VIEW, Calif. – October 22, 2015 – Alphabet Inc. (NASDAQ: GOOG, GOOGL), the successor issuer to, and parent holding company of, Google Inc., today announced financial results of Google as it existed prior to the reorganization that became effective on October 2, 2015 for the quarter ended September 30, 2015.

"Our Q3 results show the strength of Google's business, particularly in mobile search. With six products now having more than 1 billion users globally, we're excited about the opportunities ahead of Google, and across Alphabet," said Ruth Porat, CFO of Alphabet and Google.

Q3 2015 Financial Highlights

The following summarizes our consolidated financial results for the quarters ended September 30, 2014 and 2015 (in millions, except for per share information; unaudited):

	Months Ended nber 30, 2014	ee Months Ended tember 30, 2015
Revenues	\$ 16,523	\$ 18,675
Increase in revenues year over year	20%	13%
Traffic acquisition costs (TAC)	\$ 3,348	\$ 3,566
GAAP operating income	\$ 3,724	\$ 4,708
GAAP operating margin	23%	25%
Non-GAAP operating income	\$ 5,357	\$ 6,140
Non-GAAP operating margin	32%	33%
GAAP net income*	\$ 2,739	\$ 3,979
Non-GAAP net income	\$ 4,299	\$ 5,102
GAAP diluted EPS for Class A and B common stock and Class C capital stock*	\$ 3.98	\$ 5.73
Non-GAAP diluted EPS for Class A and B common stock and Class C capital stock	\$ 6.25	\$ 7.35
Diluted shares (in thousands)	688,215	694,319

^{*}GAAP net income and diluted EPS include Net Loss from Discontinued Operations for the three months ended September 30, 2014.

Operating income, operating margin, net income, and earnings per share (EPS) are reported on a GAAP and non-GAAP basis. Non-GAAP operating income and non-GAAP operating margin exclude stock-based compensation (SBC) expense from continuing operations. Non-GAAP net income and non-GAAP diluted EPS exclude SBC expense from continuing operations, net of the related tax benefits, as well as the impact from Net Loss from Discontinued Operations. In the third quarter of 2014, non-GAAP operating income, non-GAAP operating margin, non-GAAP net income, and non-GAAP diluted EPS also excluded an impairment charge of \$378 million related to a patent licensing royalty asset acquired in connection with the purchase of Motorola. These non-GAAP measures, as well as free cash flow, an alternative non-GAAP measure of liquidity, and non-GAAP constant currency revenues and growth, are described and reconciled to the corresponding GAAP measures at the end of this release.

Q3 2015 Financial Summary

Revenues and Monetization

Revenues by source (in millions; unaudited):

	e Months Ended ember 30, 2015	Change from Q3 2014 to Q3 2015 (YoY)	Change from Q2 2015 to Q3 2015 (QoQ)
Google websites	\$ 13,087	16%	6%
Google Network Members' websites	3,694	4%	2%
Total advertising revenues*	16,781	13%	5%
Other revenues	1,894	11%	11%
Revenues	\$ 18,675	13%	5%

^{*}Advertising revenues are generally reported on a gross basis, consistent with GAAP, without deducting TAC.

Had foreign exchange rates remained constant from the third quarter of 2014 through the third quarter of 2015, our revenues in the third quarter of 2015 would have been \$1,291 million higher with a constant currency growth rate of 21% year over year. This includes a foreign exchange rate impact of \$1,577 million, offset by hedging gains of \$286 million related to our foreign exchange risk management program. Our constant currency revenues are presented in the financial tables following this release as well as in the accompanying materials on the Investor Relations website.

Paid clicks and cost-per-click information (unaudited):

	Change from Q3 2014 to Q3 2015 (YoY)	Change from Q2 2015 to Q3 2015 (QoQ)
Aggregate paid clicks	23 %	6 %
Paid clicks on Google websites	35 %	7 %
Paid clicks on Google Network Members' websites	(5)%	0 %
Aggregate cost-per-click	(11)%	(1)%
Cost-per-click on Google websites	(16)%	(2)%
Cost-per-click on Google Network Members' websites	(4)%	1 %

Costs and Expenses

Traffic acquisition costs (TAC), other cost of revenues, operating expenses, stock-based compensation expense, and depreciation, amortization, and impairment charges (in millions; unaudited):

	Three Month September 3		Three Month September 3	
TAC to Google Network Members	\$	2,421	\$	2,514
TAC to distribution partners	\$	927	\$	1,052
Total TAC	\$	3,348	\$	3,566
TAC to Google Network Members as % of Google Network Members' revenues		68%		68%
TAC to distribution partners as % of Google website revenues		8%		8%
Total TAC as % of advertising revenues		23%		21%
Other cost of revenues	\$	3,347	\$	3,471
Other cost of revenues as % of revenues		20%		19%
Operating expenses (other than cost of revenues)	\$	6,104	\$	6,930
Operating expenses as % of revenues		37%		37%
Stock-based compensation expense*	\$	1,255	\$	1,432
Tax benefit related to stock-based compensation expense	\$	(258)	\$	(309)
Depreciation, amortization, and impairment charges*	\$	1,524	\$	1,248

^{*}Included in Cost of revenues and Operating expenses. Excludes impact from discontinued operations for the three months ended September 30, 2014.

	Nonths Ended nber 30, 2014	Months Ended ember 30, 2015
Cash, cash equivalents, and marketable securities	\$ 62,157	\$ 72,767
Net cash provided by operating activities	\$ 5,994	\$ 6,007
Capital expenditures*	\$ 2,417	\$ 2,373
Free cash flow	\$ 3,577	\$ 3,634
Effective tax rate	24%	19%
Headcount	51,564	59,976

^{*}For Q3 2015, our capital expenditures are primarily related to production equipment, data center construction, and facilities.

Adjustments to Previously Reported Financial Information

In the second quarter of 2015, we identified an incorrect classification of certain revenues between legal entities, and as a consequence, we revised our income tax expense for periods beginning in 2008 through the first quarter of 2015 in the cumulative amount of \$711 million. The income tax amount is not material to the periods impacted and consolidated revenues are not impacted. We elected to revise previously issued consolidated financial statements for the periods impacted.

In the first quarter of 2015, we reclassified revenues primarily related to DoubleClick ad serving software revenues from Other revenues to Advertising revenues from Google Network Members' websites. Prior period amounts have been adjusted to conform with our current period presentation.

Alphabet Reorganization

On August 10, 2015, we announced plans to create a new public holding company, Alphabet, and a new operating structure. On October 2, 2015, we announced the implementation of the holding company reorganization, in which Alphabet became the successor issuer to Google. The new operating structure is being introduced in phases. For financial reporting purposes, we expect the reorganization will result in disclosing our Google business as a single segment and all other Alphabet businesses combined as Other Bets beginning in the fourth quarter of 2015.

Stock Repurchase

The board of directors of Alphabet authorized the company to repurchase up to \$5,099,019,513.59 of its Class C capital stock, commencing in the fourth quarter of 2015. The repurchase is expected to be executed from time to time, subject to general business and market conditions and other investment opportunities, through open market purchases or privately negotiated transactions, including through Rule 10b5-1 plans.

Webcast and Conference Call Information

A live audio webcast of our third quarter 2015 earnings release call will be available at http://investor.google.com/webcast.html. The call begins today at 1:30 PM (PT) / 4:30 PM (ET). This press release, the financial tables, as well as other supplemental information including the reconciliations of certain non-GAAP measures to their nearest comparable GAAP measures, are also available on that site.

We also announce investor information, including news and commentary about our business and financial performance, SEC filings, notices of investor events and our press and earnings releases, on our investor relations website (http://investor.google.com).

Forward-Looking Statements

This press release may contain forward-looking statements that involve risks and uncertainties. Actual results may differ materially from the results predicted, and reported results should not be considered as an indication of future performance. The potential risks and uncertainties that could cause actual results to differ from the results predicted include, among others, those risks and uncertainties included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2014 and our most recent Quarterly Report on Form 10-Q for the quarter ended June 30, 2015, which are on file with the SEC and are available on our investor relations website at investor.google.com and on the SEC website at www.sec.gov. Additional information will also be set forth in our Quarterly Report on Form 10-Q for the quarter ended September 30, 2015. All information provided in this release and in the attachments is as of October 22, 2015, and we undertake no duty to update this information unless required by law.

About Non-GAAP Financial Measures

To supplement our consolidated financial statements, which are prepared and presented in accordance with GAAP, we use the following non-GAAP financial measures: non-GAAP operating income, non-GAAP operating margin, non-GAAP net income, non-GAAP diluted EPS, free cash flow, non-GAAP constant currency revenues, and non-GAAP constant currency revenue growth. The presentation of this financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP.

We use these non-GAAP financial measures for financial and operational decision-making and as a means to evaluate period-to-period comparisons. Our management believes that these non-GAAP financial measures provide meaningful supplemental information regarding our performance and liquidity by excluding certain expenses and expenditures that may not be indicative of our recurring core business operating results, such as our revenues excluding the impact for foreign currency fluctuations or our operating performance excluding not only non-cash charges, such as SBC, but also discrete cash charges that are infrequent in nature. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting, and analyzing future periods. These non-GAAP financial measures also facilitate management's internal comparisons to our historical performance and liquidity as well as comparisons to our competitors' operating results. We believe these non-GAAP financial measures are useful to investors both because (1) they allow for greater transparency with respect to key metrics used by management in its financial and operational decision-making and (2) they are used by our institutional investors and the analyst community to help them analyze the health of our business.

For more information on these non-GAAP financial measures, please see the tables captioned "Reconciliations of non-GAAP results of operations to the nearest comparable GAAP measures," "Reconciliation from net cash provided by operating activities to free cash flow," and "Reconciliation from GAAP revenues to non-GAAP constant currency revenues" included at the end of this release.

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Google Inc. CONSOLIDATED BALANCE SHEETS (In millions, except share and par value amounts which are reflected in thousands, and par value per share amounts)

	De	As of ecember 31, 2014		As of tember 30, 2015
			(u	ınaudited)
Assets				
Current assets:	+	40247	.	40.060
Cash and cash equivalents	\$	18,347	\$	18,068
Marketable securities	_	46,048		54,699
Total cash, cash equivalents, and marketable securities (including securities loaned of \$4,058 and \$4,351)		64,395		72,767
Accounts receivable, net of allowance of \$225 and \$291		9,383		9,749
Receivable under reverse repurchase agreements		875		400
Deferred income taxes, net		1,322		2,212
Income taxes receivable, net		591		287
Prepaid revenue share, expenses and other assets		3,412		2,688
Total current assets		79,978		88,103
Prepaid revenue share, expenses and other assets, non-current		3,280		3,329
Non-marketable investments		3,079		4,813
Property and equipment, net		23,883		28,338
Intangible assets, net		4,607		4,023
Goodwill		15,599		15,675
Total assets	\$	130,426	\$	144,281
Liabilities and Stockholders' Equity				
Current liabilities:				
Accounts payable	\$	1,715	\$	1,549
Short-term debt		2,009		3,237
Accrued compensation and benefits		3,069		2,988
Accrued expenses and other current liabilities		4,434		4,598
Accrued revenue share		1,952		1,899
Securities lending payable		2,778		3,266
Deferred revenue		752		705
Income taxes payable, net		96		215
Total current liabilities		16,805		18,457
Long-term debt		3,228		1,994
Deferred revenue, non-current		104		133
Income taxes payable, non-current		3,340		3,596
Deferred income taxes, net, non-current		1,971		1,976
Other long-term liabilities		1,118		1,884
Commitments and contingencies		1,110		1,00

Stockholders' equity:		
Convertible preferred stock, \$0.001 par value per share, 100,000 shares authorized; no shares issued and outstanding	0	0
Class A and Class B common stock, and Class C capital stock and additional paidin capital, \$0.001 par value per share: 15,000,000 shares authorized (Class A 9,000,000, Class B 3,000,000, Class C 3,000,000); 680,172 (Class A 286,560, Class B 53,213, Class C 340,399) and par value of \$680 (Class A \$287, Class B \$53, Class C \$340) and 687,693 (Class A 291,214, Class B 50,990, Class C 345,489) and par value of \$688 (Class A \$291, Class B \$51, Class C \$346) shares issued and outstanding	28,767	31,864
Accumulated other comprehensive income (loss)	27	(1,592)
Retained earnings	75,066	85,969
Total stockholders' equity	103,860	116,241
Total liabilities and stockholders' equity	\$ 130,426	\$ 144,281

Google Inc. CONSOLIDATED STATEMENTS OF INCOME (In millions, except per share amounts)

Revenues \$ 16,523 Costs and expenses: Cost of revenues 6,693 Research and development 2,653 Sales and marketing 2,084 General and administrative 1,363 Total costs and expenses 12,793 Income from operations 3,724 Interest and other income, net 133 Income from continuing operations before income taxes 3,853 Provision for income taxes 933 Net income from continuing operations (183) Net income from discontinued operations (184) Net income available to all stockholders \$ 2,733 Basic net income (loss) per share of Class A and B common stock: Continuing operations (0,27) Basic net income per share of Class A and B common stock 4,403 Basic net income (loss) per share of Class C capital stock: Continuing operations \$ 4,333 Continuing operations \$ 4,333 Basic net income per share of Class A and B common stock \$ 4,043 Basic net income (loss) per share of Class C capital stock: Continuing operations \$ 4,333 Continuing operations \$ 4,334 Continuing operations \$ 4,334	\$\frac{5}{5}\$ \$\frac{5}{5}\$ \$\frac{1}{4}\$ \$\frac{5}{5}\$ \$\frac{7}{7}\$ \$\frac{7}{5}\$ \$\frac{5}{5}\$ \$\frac{3}{3}\$ \$\frac{3}{4}\$ \$\frac{3}{5}\$ \$\	2015 (unau 18,675 7,037 3,230 2,223 1,477 13,967 4,708 183 4,891 912 3,979 0 3,979	Septem 2014 ed) 47,898 18,770 7,019 5,754 4,258 35,801 12,097 635 12,732 2,820 9,912 (451) 9,461 0 9,461	53,660 19,976 8,772 6,368 4,564 39,680 13,980 471 14,451 3,026 11,425 0 11,425 522
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Basic net income per share of Class A and B common stock \$ 4.09 Basic net income (loss) per share of Class C capital stock:	2 \$	5.80	\$ 14.69	\$ 15.95
Basic net income (loss) per share of Class C capital stock:	7)	0.00	(0.67)	0.00
	5 \$	5.80	\$ 14.02	\$ 15.95
Continuing operations \$ 4.32				
0 1	2 \$	5.80	\$ 14.69	\$ 17.47
Discontinued operations (0.27)	7)	0.00	(0.67)	0.00
Basic net income per share of Class C capital stock \$ 4.09	5 \$	5.80	\$ 14.02	\$ 17.47
Diluted net income (loss) per share of Class A and B common stock:				
Continuing operations \$ 4.25	5 \$	5.73	\$ 14.44	\$ 15.77
Discontinued operations (0.27)	7)	0.00	(0.66)	0.00
Diluted net income per share of Class A and B common stock \$ 3.98	3 \$	5.73	\$ 13.78	\$ 15.77
Diluted net income (loss) per share of Class C capital stock:				
Continuing operations \$ 4.25	5 \$	5.73	\$ 14.44	\$ 17.27
Discontinued operations (0.27)	7)	0.00	(0.66)	0.00
Diluted net income per share of Class C capital stock \$ 3.98	3 \$	5.73	\$ 13.78	\$ 17.27

^(a) Basic and diluted net income per share for the nine months ended September 30, 2015 includes impact from Adjustment Payment to Class C capital stockholders.

Google Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions)

	I	Three Months Ended				Nine Mon	Ended_	
		September 30,			Septemb			
		2014		2015		2014		2015
				(unau	dite	ed)		
Operating activities								
Net income	\$	2,739	\$	3,979	\$	9,461	\$	11,425
Adjustments:								
Depreciation expense and impairment of property and equipment		884		1,030		2,513		2,979
Amortization and impairment of intangible assets		663		218		1,199		680
Stock-based compensation expense		1,290		1,432		3,092		3,767
Excess tax benefits from stock-based award activities		(175)		(138)		(467)		(354)
Deferred income taxes		(360)		(416)		(498)		(566)
Gain on equity interest		0		0		(126)		0
(Gain) loss on marketable and non-marketable investments, net		(12)		(1)		(251)		32
Other		66		41		157		157
Changes in assets and liabilities, net of effects of acquisitions:								
Accounts receivable		(36)		(267)		(490)		(336)
Income taxes, net		487		(857)		577		1,093
Prepaid revenue share, expenses and other assets		(13)		142		506		204
Accounts payable		(127)		230		(113)		(168)
Accrued expenses and other liabilities		484		583		416		820
Accrued revenue share		104		52		36		(69)
Deferred revenue		0		(21)		0		(55)
Net cash provided by operating activities		5,994		6,007		16,012		19,609
Investing activities								
Purchases of property and equipment		(2,417)		(2,373)		(7,408)		(7,815)
Purchases of marketable securities		(18,335)		(23,091)		(43,192)		(56,217)
Maturities and sales of marketable securities		13,045		19,274		36,650		46,860
Purchases of non-marketable investments		(69)		(322)		(536)		(1,771)
Cash collateral related to securities lending		316		572		2,029		488
Investments in reverse repurchase agreements		(725)		225		(725)		475
Acquisitions, net of cash acquired, and purchases of intangibles and other assets		(1,142)		(102)		(4,632)		(244)
Net cash used in investing activities		(9,327)		(5,817)		(17,814)		(18,224)
Financing activities								
Net payments related to stock-based award activities		(627)		(606)		(1,548)		(1,610)
Excess tax benefits from stock-based award activities		175		138		467		354
Adjustment Payment to Class C capital stockholders		0		0		0		(47)
Proceeds from issuance of debt, net of costs		2,874		3,634		9,167		10,332
Repayments of debt		(2,877)		(3,637)		(9,181)		(10,341)
Net cash used in financing activities		(455)		(471)		(1,095)		(1,312)
Effect of exchange rate changes on cash and cash equivalents		(227)		(104)		(236)		(352)
Net decrease in cash and cash equivalents		(4,015)		(385)		(3,133)		(279)

Cash and cash equivalents at beginning of period	19,620	18,453	18,898	18,347
Reclassification of assets previously held for sale	0	0	(160)	0
Cash and cash equivalents at end of period	\$ 15,605	\$ 18,068	\$ 15,605	\$ 18,068

Reconciliations of non-GAAP results of operations to the nearest comparable GAAP measures

The following table presents certain non-GAAP consolidated results before certain items (in millions, except per share amounts, unaudited):

	Th	ree Mont	ths Er	ided Septe	emb	er 3	0, 2014	Three Months Ended Septe				September 30, 201				
	GAA	AP Actual	Adju	ustments			n-GAAP lesults	GA	AP Actual	Adjı	ustments			on-GAAP Results		
Revenues	\$	16,523				\$	16,523	\$	18,675				\$	18,675		
Cost of revenues		6,695	\$	547 ⁽	(b) (e)		6,148		7,037	\$	231	(b)		6,806		
Research and development		2,655		666 ⁽	(b)		1,989		3,230		741	(b)		2,489		
Sales and marketing		2,084		197 ⁽	(b)		1,887		2,223		250	(b)		1,973		
General and administrative		1,365		223 ((b)		1,142		1,477		210	(b)		1,267		
Income from operations	\$	3,724	\$	1,633		\$	5,357	\$	4,708	\$	1,432		\$	6,140		
Operating Margin (a)		22.5%					32.4%		25.2%					32.9%		
			\$	1,255 ⁽	(b)					\$	1,432	(b)				
				(258) ⁽	(c)						(309)	(c)				
				185 ⁽	(d)						0					
				378 ⁽	(e)						0					
Net income	\$	2,739	\$	1,560		\$	4,299	\$	3,979	\$	1,123		\$	5,102		
Diluted net income per share for Class A and B common stock and																
Class C capital stock	\$	3.98				\$	6.25	\$	5.73				\$	7.35		
Shares used in per share calculation - diluted	68	88,215				6	88,215	6	94,319				6	594,319		

(a) Operating margin is defined as income from operations divided by revenues.

Non-GAAP operating margin is defined as non-GAAP income from operations divided by revenues.

- (b) To eliminate stock-based compensation expense from continuing operations.
- (c) To eliminate income tax effects related to expense noted in (b).
- (d) To eliminate net loss from discontinued operations.
- (e) To eliminate impairment charge related to a patent licensing royalty asset acquired in connection with the purchase of Motorola.

Non-GAAP operating income and operating margin. We define non-GAAP operating income as operating income excluding expenses related to SBC, and, as applicable, other special items. Non-GAAP operating margin is defined as non-GAAP operating income divided by revenues. Google considers these non-GAAP financial measures to be useful metrics for management and investors because they exclude the effect of SBC, and as applicable, other special items so that Google's management and investors can compare Google's recurring core business operating results over multiple periods. Because of varying available valuation methodologies, subjective assumptions and the variety of award types that companies can use under FASB ASC Topic 718, Google's management believes that providing a non-GAAP financial measure that excludes SBC allows investors to make meaningful comparisons between Google's recurring core business operating results and those of other companies, as well as providing Google's management with an important tool for financial and operational decision making and for evaluating Google's own recurring core business operating results over different periods of time. There are a number of limitations related to the use of non-GAAP operating income versus operating income calculated in accordance with GAAP. First, non-GAAP operating income excludes some costs, namely, SBC, that are recurring. SBC has been and will continue to be for the foreseeable future a significant recurring expense in Google's business. Second, SBC is an important part of our employees' compensation. Third, the components of the costs that we exclude in our calculation of non-GAAP operating income may differ from the components that our peer companies exclude when they report their results of operations. Management compensates for these limitations by providing specific information regarding the GAAP amounts excluded from non-GAAP operating income and evaluating non-GAAP operating income together with operating income calculated in accordance with GAAP.

Non-GAAP net income and diluted EPS. We define non-GAAP net income as net income excluding expenses related to SBC and, as applicable, other special items less the related tax effects, as well as net income (loss) from discontinued operations. The tax effects of SBC and, as applicable, other special items are calculated using the tax-deductible portion of SBC, and, as applicable, other special items, and applying the entity-specific, U.S. federal and blended state tax rates. We define non-GAAP diluted EPS as non-GAAP net income divided by total weighted average outstanding shares, on a fully-diluted basis. We consider these non-GAAP financial measures to be useful metrics for management and investors for the same reasons that Google uses non-GAAP operating income and non-GAAP operating margin. However, in order to provide a complete picture of our recurring core business operating results, we exclude from non-GAAP net income and non-GAAP diluted EPS the tax effects associated with SBC and, as applicable, other special items. Without excluding these tax effects, investors would only see the gross effect that excluding these expenses had on our operating results. The same limitations described above regarding Google's use of non-GAAP operating income and non-GAAP operating margin apply to our use of non-GAAP net income and non-GAAP diluted EPS. Management compensates for these limitations by providing specific information regarding the GAAP amounts excluded from non-GAAP net income and non-GAAP diluted EPS and evaluating non-GAAP net income and non-GAAP diluted EPS together with net income and diluted EPS calculated in accordance with GAAP.

Reconciliation from net cash provided by operating activities to free cash flow (in millions, unaudited):

	onths Ended ber 30, 2015
Net cash provided by operating activities	\$ 6,007
Less: purchases of property and equipment	(2,373)
Free cash flow	\$ 3,634
Net cash used in investing activities (a)	\$ (5,817)
Net cash used in financing activities	\$ (471)

(a) Includes purchases of property and equipment.

Free cash flow. We define free cash flow as net cash provided by operating activities less capital expenditures. We consider free cash flow to be a liquidity measure that provides useful information to management and investors about the amount of cash generated by the business that, after the acquisition of property and equipment, including information technology assets and land and buildings, can be used for strategic opportunities, including investing in our business, making strategic acquisitions, and strengthening the balance sheet. Analysis of free cash flow also facilitates management's comparisons of our operating results to competitors' operating results. A limitation of using free cash flow versus the GAAP measure of net cash provided by operating activities as a means for evaluating Google is that free cash flow does not represent the total increase or decrease in the cash balance from operations for the period because it excludes cash used for capital expenditures during the period. Our management compensates for this limitation by providing information about our capital expenditures on the face of the statement of cash flows and under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Quarterly Report on Form 10-Q and Annual Report on Form 10-K. Google has computed free cash flow using the same consistent method from quarter to quarter and year to year.

Reconciliation from GAAP revenues to non-GAAP constant currency revenues (in millions):

	Three Months Ended September 30, 2015		Three Months Ended September 30, 2015			
	(using	Q3'14's FX rates)	(using Q2'15's FX rates)			
		(unau	· · · · · · · · · · · · · · · · · · ·			
United Kingdom revenues (GAAP)	\$	1,792	\$	1,792		
Exclude foreign exchange impact on Q3'15 revenues using Q3'14 rates		145		N/A		
Exclude foreign exchange impact on Q3'15 revenues using Q2'15 rates		N/A		(39)		
Exclude hedging gains recognized in Q3'15		(20)		(20)		
United Kingdom revenues excluding foreign exchange and hedging impact (Non-GAAP)	\$	1,917	\$	1,733		
Rest of the world revenues (GAAP)	\$	8,135	\$	8,135		
Exclude foreign exchange impact on Q3'15 revenues using Q3'14 rates		1,432		N/A		
Exclude foreign exchange impact on Q3'15 revenues using Q2'15 rates		N/A		61		
Exclude hedging gains recognized in Q3'15		(266)		(266)		
Rest of the world revenues excluding foreign exchange and hedging impact (Non-GAAP)	\$	9,301	\$	7,930		
United States revenues (GAAP)	\$	8,748	\$	8,748		
Constant currency revenues (Non-GAAP)	\$	19,966	\$	18,411		
Prior period revenues, excluding hedging gains (Non-GAAP)	\$	16,513	\$	17,256		
Constant currency revenue growth (Non-GAAP)		21%		7%		

Non-GAAP constant currency revenues and growth. We define non-GAAP constant currency revenues as total revenues excluding the impact of foreign exchange rate movements and hedging activities, and use it to determine the constant currency revenue growth on year-on-year and quarter-on-quarter bases. Non-GAAP constant currency revenues are calculated by translating current quarter revenues using prior period exchange rates, as well as excluding any hedging gains realized in the current quarter. Constant currency revenue growth (expressed as a percentage) is calculated by determining the increase in current quarter revenues over prior period revenues, where current quarter international revenues are translated using prior period exchange rates and hedging benefits are excluded from revenues of both periods. We consider non-GAAP constant currency revenues and growth as useful metrics as they facilitate management's internal comparison to our historical performance because they exclude the effects of foreign currency volatility that are not indicative of our core operating results.

The following table presents our revenues by revenue source (in millions):

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2014		2015		015 2014			2015
	(unaudited)							
Advertising revenues:								
Google websites	\$	11,252	\$	13,087	\$	32,656	\$	37,421
Google Network Members' websites		3,568		3,694		10,659		10,891
Total advertising revenues		14,820		16,781		43,315		48,312
Other revenues		1,703		1,894		4,583		5,348
Revenues	\$	16,523	\$	18,675	\$	47,898	\$	53,660

The following table presents our revenues, by revenue source, as a percentage of revenues:

	Three Mont Septemb		Nine Montl Septemb				
	2014	2015	2014	2015			
	(unaudited)						
Advertising revenues:							
Google websites	68%	70%	68%	70%			
Google Network Members' websites	22%	20%	22%	20%			
Total advertising revenues	90%	90%	90%	90%			
Other revenues	10%	10%	10%	10%			
Revenues	100%	100%	100%	100%			